"Before Virta, employers didn't have an effective solution for employees with type 2 diabetes. Virta is a lifechanging, clinically proven diabetes reversal treatment."

Joe Toniolo Senior Director, Health & Welfare Plans at US Foods



Virta empowers people to reverse type 2 diabetes safely and sustainably

DIABETES REVERSAL

Patients that achieve subdiabetic A1c and eliminate all diabetes-specific medications after one year¹

Under standard care, annual incidence of remission of diabetes is <1%²

Medical Spend

\$10,400 **V**

Two-year cost savings per patient, based on claims analysis by independent actuary.

Rx Cost Reduction

63%

Average diabetes Rx cost reduction at one year based on peer-reviewed clinical data.

1. Hallberg SJ et al. Diabetes Therapy. 2018;9(2):583-612. For patients completing 1 year of treatment. Virta Health Registry for Remote Care of Chronic Conditions. Health and economic outcomes as of March 2019

2. Karter, Andrew J et al. "Incidence of remission in adults with type 2 diabetes: the diabetes & aging study." Diabetes care vol. 37,12 (2014): 3188-95. doi:10.2337/dc14-0874

Select Customers













CANAL (BARGE





Nebraska Medicine





BBVA







CHAMPIONX













Our fees are 100% at risk

THREE PERFORMANCE GUARANTEES



A1c Target

1.0 Reduction



Weight Target

5% Weight Loss



Diabetes Rx Target

40% Cost Reduction

WHAT YOU DON'T PAY FOR



Non-participants

Engagement

Bill through claims

Virta is a medical provider, so we can work with your health plan to bill through claims. Because of this, we do not affect your administrative budget.

2:1 ROI over 24 months

Cost savings are direct and realized rapidly due to removal of costly diabetes medications.



The Reversal Advantage

The value of Virta is clear to both payers and patients, especially when you compare our average outcomes with what is possible with the leading diabetes drugs. We deliver results that compare to or even exceed existing pharmacological therapies—while simultaneously removing the need for these drugs.

| | Virta Health | Insulin | GPL-1 | DPP-4 | SGLT-2 |
|----------------------|--------------|----------|----------|-------|----------|
| A1c Reduction | -1.3 | -1.8 | -1.2 | -0.7 | -0.7 |
| Weight Change | -30 lbs | +3.9 lbs | -4.4 lbs | 0 lbs | -4.4 lbs |
| Rx Cost Per Month | -\$160 | \$365 | \$720 | \$380 | \$400 |

Hallberg SJ, et al. Effectiveness and Safety of a Novel Care Model for the Management of Type 2 Diabetes at One Year. Diabetes Therapy. 2018; 9(2): 583-612; Third-Line Pharmacotherapy for Type 2 Diabetes. CADTH Optimal Use Report, No. 3.1B3.

Virta Treats the Full Spectrum of Diabetes and Related Conditions

HbA1c

Diabetes Reversal

 \bigcirc

Safely de-prescribe diabetes medications and return blood sugar to subdiabetic levels.

For patients with type 2 diabetes, ready to reverse.

Path to Reversal

For patients who are not ready to reverse diabetes yet, we provide best-in-class diabetes care combined with gentle nudges to reversal.

6.5 and above

Diabetes Management



Monitor and control blood sugar, provide behavioral counseling & nudges to reversal.

For patients with type 1 or type 2 diabetes, not ready to reverse.

Between 5.7 and 6.5

Prediabetes Reversal



Return blood sugar to subprediabetic levels and deliver clinically significant weight loss.

For patients with prediabetes (A1c between 5.7 and 6.5).

Less than 5.7

Obesity Treatment



Deliver clinically significant weight loss of 5–12% for patients struggling with obesity.

For patients with BMI > 30.